

# Central Wisconsin Agricultural Extension Report



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## Processing Vegetable Crops Meeting March 6

*Ken Schroeder—Agriculture Agent, Portage County*

The University of Wisconsin -Extension is sponsoring the annual Processing Vegetable Crops Meeting on Wednesday March 6, 2019, from 9:00 am to 1:00 pm (lunch included), at the Hancock Agricultural Research Station, N3909 County Rd V Hancock, WI 54943. Check-in is from 8:30 to 9:00 am. This seminar will concentrate on issues affecting vegetable production in Central Wisconsin. UW-Extension specialists will present information on agricultural sustainability, vegetable water use, fertility management, disease issues, cover crops, and insecticide and herbicide updates for processing vegetables.



Vegetable production is a vital part of the economy of Central Wisconsin. The counties of Portage, Waushara, Adams, Green Lake and Juneau produce 68% of the state's potato production, 49% of the state's sweet corn production, 62% of the state's snap bean production and 38% of the state's pea production. In 2007 there were 140,000 acres in this area used in the production of potatoes, sweet corn, green beans and peas.



**Please pre-register by February 27.** Registration is \$20 to cover refreshments and lunch. Certified Crop Advisor Credits will be applied for. There is ample free parking available. To register by mail, send a check payable to Portage County Treasurer to Portage County UW-Extension, Attn: Ag Programs, 1462 Strongs Avenue, Stevens Point, WI 54481 or register online at <https://goo.gl/jQhXkW>. For additional information call Portage County UW-Extension 715-346-1316.

# Money Matters on the Farm: Budgeting, Cost-sharing and Managed Grazing

Golden Sands RC&D Council, Inc. and Wisconsin Farmers Union are presenting a series of educational workshops for beginning farmers. Topics include grazing and profitability, business management, and EQIP and other cost-sharing opportunities.

## Dates and locations include:

February 15, 2019, 10am-4pm - Western Technical College, Mauston

March 1, 2019, 10am-4pm - Training Room, Green Lake County Government Center, 571 County Road A, Green Lake

March 15, 2019, 10am-4pm - Demonstration Room, Courthouse, Wautoma

For more info or to RSVP, visit [www.goldensandsrcd.org](http://www.goldensandsrcd.org) or call 715-343-6215.



## Farming Your Finances - Beef Edition

Attention beef farmers and ranchers: is the current agricultural economy causing you to examine your options? Should you divest of your current farming business? Should you expand it? Should you add a different enterprise? Are you stuck in a rut, unsure of how to begin to make these decisions?

Agriculture Educators with the University of Wisconsin-Extension invite you to learn financial fundamentals which will enable your business decision making process. The concepts covered apply to all businesses, making this workshop beneficial to any entrepreneur.

Designed for those interested in learning about or improving their farm financial management skills, *Farming Your Finances-Beef Edition* is completed over three evenings during which you will learn about the financial management model. You will learn about record-keeping, and using a beef case study throughout, participate in activities concerning the balance sheet and income statement. Together we will analyze and interpret these statements and benchmark the financial position and performance of the case farm. Upon completion of this series,

you will receive a certificate of completion and be able to apply the concepts learned to your personal business situation. You may share this certificate with lenders and other advisors as you plan the future of your agricultural business. Instructors will keep in touch after the workshop, answering your questions as they arise.

**Farming Your Finances-Beef Edition will be held on three consecutive Thursdays, January 24, 31, and February 7, 2019 at the USDA Service Center, 925 Donald St., Medford. Registration begins at 5:00 pm followed by a lite supper, with classroom activities from 6-8 pm.**

The cost for this three-evening class is \$60 which includes supper and materials for each evening. Pre-registration with payment is required by January 16. Visit the Taylor County UW-Extension website, <http://taylor.uwex.edu> to download a brochure that includes the paper registration form. You may register online and pay with a credit or debit card at <https://goo.gl/forms/iZM0f1tg4tb87ixz1>

For more information, contact Taylor County UW-Extension at 715-748-3327 ext. 1.

Visit the  
Central Wisconsin Agricultural Specialization  
Team on the web <http://fyi.uwex.edu/cwas/>



# Nutrient Management Planning

This course is designed to develop a nutrient management plan that will meet the NRCS 590 Standard requirements. Participants will enter soil test information into the software program, SNAP-Plus, and will develop a plan using the data. Subjects include conservation plans, field mapping, soil test analysis, manure management and crop selection and requirements.

It is highly recommended that you have current soil tests no more than four years old, sampled on a one sample per five acre basis and analyzed by a DATCP approved lab.



These courses are in partnership with the Marathon, Clark, Lincoln, Taylor and Wood county UW-Extension offices and the county conservation departments from Marathon, Clark, Lincoln, Taylor and Wood counties.

## COURSE ENROLLMENT INFORMATION

Please register for the Full Course if you are new to Nutrient Management Planning. If you have already taken the Full Course in the past, please register for the Refresher Course.

Additional family members and/or farm employees may attend with a registered attendee at no additional charge.

Students planning to bring their own computer to complete work on SnapPlus must meet the following minimum computer requirements:

- Windows 7 or later, 10 is recommended
- Memory: 250 MB for software
- Browser: Google Chrome, Mozilla Firefox or Microsoft Edge

## FULL COURSE - 12 HOURS TOTAL (SIX 2-HOUR SECTIONS)

Thursdays, January 17- February 21, 2019 7:00 p.m. - 9:00 p.m.	\$260**
NTC Spencer Campus	Class #62747

## FULL COURSE - 12 HOURS TOTAL (THREE 4-HOUR SECTIONS)

Fridays, January 4 - 18, 2019 10:00 a.m. - 3:00 p.m.	\$260**
NTC Medford Campus	Class #62744

Wednesdays, January 23 - February 6, 2019 10:00 a.m. - 3:00 p.m.	\$260**
NTC Wausau Campus	Class #62745

Thursdays, January 24- February 7, 2019 10:00 a.m. - 3:00 p.m.	\$260**
NTC Spencer Campus	Class #62746

Tuesdays, March 5 - 19, 2019 10:00 a.m. - 3:00 p.m.	\$260**
Wood County Courthouse, Wisc. Rapids	Class #62748

## REFRESHER COURSES - 8 HOURS TOTAL

Fridays, January 4 & 11, 2019; 10:00 a.m. - 3:00 p.m.	\$130*
NTC Medford Campus	Class #62749

Wednesdays, January 23 & 30, 2019; 10:00 a.m. - 3:00 p.m.	\$130*
NTC Wausau Campus	Class #62750

Thursdays, January 24 & 31, 2019; 10:00 a.m. - 3:00 p.m.	\$130*
NTC Spencer Campus	Class #62751

Thursdays, January 17 - 31, 2019; 7:00 p.m. - 9:00 p.m.	\$130*
NTC Spencer Campus	Class #62752

Tuesdays, March 5 & 12, 2019; 10:00 a.m. - 3:00 p.m.	\$130*
Wood County Courthouse, Wisc. Rapids	Class #62753

\*Participants will receive a \$130 reimbursement upon completion of a nutrient management plan. Reimbursements are provided by a DATCP Nutrient Management Farmer Education Grant and administered by the county conservation departments.

\*\*Participants will receive a \$260 reimbursement upon completion of a nutrient management plan. Reimbursements are provided by a DATCP Nutrient Management Farmer Education Grant and administered by the county conservation departments.

## GET STARTED TODAY

To register, call 715.675.3331 and press "1" or visit [www.ntc.edu/ce](http://www.ntc.edu/ce)

**QUESTIONS?** Contact Continuing Education at 715.803.1034 or email [ce@ntc.edu](mailto:ce@ntc.edu)

# Does this Investment Make Cents?

Ben Jenkins—Agriculture Agent, Green Lake County

It's pretty easy to calculate our fixed expenses from year to year. We can all figure out our big ones like land rent, seed, and fertilizer. But what about those grey area purchases? I mean those investments that straddle the line between a need and a want. For instance you have two tractors and you "need" a third. Is that need in the hypothetical sense or is it a need that unless the investment is made, could seriously impact the functionality of your operation. In other words is not having this extra tractor costing you potential income or will investing in the extra tractor cause you to unnecessarily spend more?

Let's flesh this out. An operation with a cost of production in corn production is \$350/acre with an average yield of 180bu/acre. If corn is \$3 the gross income per acre is \$540 if you take the cost per acre and subtract it from the gross this farm has cleared \$190/acre. If this farm's entire income is from corn (and let's hope that it isn't) we assume that the tractor is needed in producing corn then we should consider the following. How much of my net income am I now willing to allocate to the purchase of this extra tractor? That question will be different for every farm. It will vary based upon the size and scope of the individual farming operation. Someone needing that tractor for hay, livestock, or a specialty crop will have a different amount of net return to work with than a strictly cash crop farmer. The important thing to remember is that the principle idea stays the same. Let's say that this farm grows 500 acres of corn. The net return for this farm in corn based upon figures above is \$95,000. The household budget of this farm is \$40,000/year. The farm in this case has \$45,000 to allocate to taxes, luxury purchases, external investments, or farm related investments. Since we don't know what the tax amount for this operation will be let's assume that the tax man will ding this farm for \$10,000 leaving \$35,000 to work with. The question that farmer will need to ask himself is how much of that \$35,000 am I comfortable using on the purchase of this extra tractor?

If this tractor is going to be used on 500 acres alone and the farmer is willing to invest the entire \$35,000 the farmer should take the \$35,000 left over from the sale of the corn and divide it up over the number of acres they will use it on during the growing season. In this case that number is \$70.

Since the IRS considers the useful life of a piece of farm equipment to be 7 years we will consider the cost of ownership to be purchase price divided by seven years divided by the number of acres the machine is on per year. Since the farm in this case decides its comfort level is \$25/acre. Therefore,  $\$25 \times 500 \text{ acres} \times 7 \text{ years} =$  a purchase price of \$87,500. Depending on the size of the tractor needed, how much use the extra tractor will get, and the age of the tractor the farm is willing to work with, this farm might be better off looking at renting an extra

tractor during peak seasons of operation instead of buying. Especially since rent can be deducted on its schedule F tax return.

Looking at this from another perspective. The farm in question has been offered to rent a neighboring farm. The potential landlords yield records indicate that the yields for the neighboring farm in question is equal to or slightly better than the yields that the farm in question. Thinking about the amount of time it takes to farm 500 acres the farmer realizes that although this looks like a good opportunity he will have to purchase the third tractor and hire someone to drive it. If the farm doesn't do this the farmer will increase the amount of time in the field by 50%. Putting breakdowns and weather conditions into consideration that might be too much of an increase to sustain without purchasing the third tractor. On the other hand this farm already has a good line of equipment that could be traded in to obtain some key pieces of a larger size. That could eliminate the need for a third tractor and extra driver but the cost incurred over the trade in value of the current machinery would also have to be weighed out in the same way we looked at purchasing the extra tractor in scenario A.

This is obviously a simplified scenario with some obvious outcomes. The idea is that there are many factors that play out in the decision to purchase an asset for your business. A manager that doesn't look at all the factors can't make a sound decision. If you can't make a sound decision you can easily wind up on the treadmill of increasing size of equipment to take on more acres and then taking on more acres to support the size of equipment all the while never really seeing a return on those investments. In fact it could be quite the opposite.

In these times of low farm gate prices and high cost inputs it is important that the farmer be able to answer the following questions when looking at adding a depreciable asset to the operation. How long do I expect to have this asset? Will the purchase of this asset be a drag on my bottom line? Is not having this asset currently hindering my ability to maintain a profitable operation? How often will I use this asset? Will making this purchase cause me to have to spend money in other ways? Is there another way to go about accomplishing the end goal that might be more cost effective? How much can I reasonably budget for the initial purchase without risking the farm?



# BQA Certification Workshops Update

Bill Halfman—UW-Extension WI Beef Information Center—Agriculture Agent, Monroe County



Some large packers and processors have announced that effective January 1, 2019, they will only purchase from farms that are BQA or FARM Certified. Most dairy farms are FARM certified through their milk processor. Ask your dairy plant representative for help to get a copy of your completed FARM evaluation, or a letter from them indicating your farm's completion of FARM 3.0 or beyond.

The January 1, 2019 BQA Requirement impacts those selling finished cattle that are predominantly beef breeds and will be in effect for all markets and all private treaty transactions. Farmers need to work with their marketing partners, or buyers if selling direct, to ensure correct documentation of BQA or FARM certification.

At this time, it is believed that beginning in January 2020, additional processors will begin to require BQA or FARM Certification from their suppliers.

Beef producers created the voluntary Beef Quality Assurance Program in 1987 to assist each other in raising, feeding and harvesting high quality beef. By participating in BQA and adopting BQA production

practices, you are helping to answer the call from the packers' consumers, for safe beef raised in a humane manner.

Obtain free, online BQA certification at BQA.org, <http://www.bqa.org>. Here you will create an account (based upon your email address) and select the course that best fits your particular operation. Each interactive course takes about 2 hours to complete, and requires an 80% score to pass the final test. You will receive your BQA certification via email, which you will provide at the point of sale.

Upcoming BQA Certification Workshops - additional ones to be added as details are finalized:

- **January 19, 2019:** 9:30 a.m. registration, 10:00 start. Outagamie County UW-Extension, Room ABC, 3365 W. Brewster St., Appleton. To register, call the Outagamie UW-EX office, 920-832-4763.
- **January 30, 2019:** noon lunch, 1:00 p.m. start. Buzz's Bar & Grill, 152 S. Eau Claire St., Mondovi. To register call the Alliance Bank of Mondovi, 715-926-4234, ask for Patty.

## Informational Meeting on Industrial Hemp

There will be an informational meeting on growing industrial hemp on Monday, January 28, 2019 at 10 am at the Green Lake County Government Center, 571 County Road A, Green Lake.

Bryan Parr from Legacy Hemp will be presenting on best practices for getting industrial hemp to grow. A representative from DATCP will inform you on how to obtain licensing. The day will be rounded out with a couple of seasoned growers discussing what worked for them, what they might do differently, and which direction they hope the industry will go.

Pre-registration is required by Friday, January 25 to help with lunch and materials planning. The meeting cost is \$15 per person, lunch included. To sign up call Green Lake County UW-Extension at 920-294-4032 or register online at <https://goo.gl/B6URrj>.



## Farm Financial Management

It seems like the cost of living and farming is on a never ending incline while income levels continue to decline. Do you have the tools necessary to make sound financial decisions? Katie Gellings and Ben Jenkins will show you how to go about getting the information you need in order to live and farm better even in these trying times. Who should attend? Anyone wanting to get into farming, anyone already farming, and anyone whose job it is to pay the bills on the farm.

This one day class being held on the 29<sup>th</sup> of January from 10 until 2 is free to register please RSVP by January 25<sup>th</sup>. Coffee and donuts in the morning with lunch provided. Class will be held in the training room at Green Lake County building at 571 County Road A in Green Lake. To register call the Green Lake County UW Extension Office at 920-294-4032.





# Pork Quality Assurance (PQA) Plus and Transport Quality Assurance (TQA) Training

Lyssa Seefeldt—Agriculture Agent, Marquette County

Pork Quality Assurance and Transport Quality Assurance training is a good marketing tool that can show consumers that you care about doing things in a responsible manner while delivering a high quality end product. The training can help guide you with best management practices to ensure a safe work environment while maintaining animal well-being.

Transport Quality Assurance focuses on helping swine transporters, producers and handlers understand how to handle, move and transport pigs and the potential impacts of those actions on pig well-being and/or pork quality. The TQA training also covers rules and regulations that handlers and transporters need to be aware of.

This training is an opportunity to certify in the program, or renew your certification(s). The PQA training session will focus on the 10 Good Production Practices, which are common sense practices based on sound scientific principles. The PQA training will take approximately 3 hours. Individuals must pass an open-book exam, missing three questions or less. Certification is good for three years from the training date.

For TQA training, the session will last about 2 hours. You must pass a 50 question, open-book exam. Successful completion of the training results in certification that is good for three years from the date of your training.



Training will be offered January 16 in Montello.

To register for this session, please call the Marquette County UW-Extension office at 608-297-3141 with your name, phone number, which location, and how many are attending by January 11. Please include the names of any additional people attending.

A Spanish version of the training is also available. Please contact the Marquette County UW-Extension office to register for the Spanish version to ensure that the Spanish materials are available for the training. If you need an accommodation to fully participate in this program, please contact Marquette County UW-Extension at 608-297-3141 or WI Relay 711. Please allow us sufficient time to arrange the accommodation.

Other training dates and locations are available per request. More training dates will be available throughout the year. If in-person training doesn't work for you, ask about getting certified online. Contact the Marquette County UW-Extension office to enroll in this option. Please contact Lyssa Seefeldt at 608-297-3141 to enroll in one of the above sessions, discuss alternate certification dates, or get enrolled for certification online.

## SNAP-Plus Training: January 16, 2019

**SnapPlus (Soil Nutrient Application Planner)** is Wisconsin's nutrient management planning software. The program helps farmers make the best use of their on-farm nutrients, as well as make informed and justified commercial fertilizer purchases. By calculating potential soil and phosphorus runoff losses on a field-by-field basis while assisting in the economic planning of manure and fertilizer applications, SnapPlus provides Wisconsin farmers with a tool for protecting soil and water quality.

Crop nutrient (N, P<sub>2</sub>O<sub>5</sub>, K<sub>2</sub>O) recommendations for all fields on a farm taking into account legume N and manure nutrient credits consistent with University of Wisconsin recommendations

A RUSLE2-based soil loss assessment that will allow producers to determine whether fields that receive fertilizer or manure applications meet tolerable soil loss (T) requirements.

A rotational Phosphorus Index value for all fields as required for using the P Index for phosphorus management.

A rotational P balance for using soil test P as the criteria for phosphorus management.

Snap Plus Sessions are free to attend and will be at the Green Lake County building at 571 County Road A in Green Lake from 10 am to 3 pm January 16<sup>th</sup> lunch is provided.

# Midwest Forage Association Symposium

The annual Midwest Forage Association Symposium will be held February 18-20, 2019 at the Chula Vista Resort in Wisconsin Dells. More information is available at <https://goo.gl/v3aHET>.

*Hosted by the Midwest Forage Association, Wisconsin Custom Operators & Professional Nutrient Applicators Association of Wisconsin*

## Symposium 2019



February 18-20  
Chula Vista  
WI Dells



## Pork-Corn-Soy Expo

The Wisconsin Pork Expo is held in conjunction with the Wisconsin Corn-Soy Expo every year. Once again, the expo will be held in Wisconsin Dells on January 31- February 1, 2019. UW-Extension will be present so there is opportunity to get PQA Plus certified as well as Transport Quality Assurance certified. Expo details are available at <http://www.wppa.org/expo/>. The training is free of cost, and you do not need to register for the Expo to attend the training. Please RSVP to the Wisconsin Pork Association at 608-723-7551 if you plan on attending the PQA or TQA training so there can be enough training materials on-hand.



## Cattle Feeder Meetings

The annual UW-Extension Cattle Feeders meetings are slated for Feb 25 through 27 at 6 locations around the state. More information to come, further details will be posted on the Wisconsin Beef Information Center website at <https://fyi.uwex.edu/wbic/>.

- Mondovi, February 25
- Baldwin, February 25
- Marion, February 26
- Waldo, February 26
- Boscobel, February 27
- Sparta, February 27

## WI Garden Expo

The Wisconsin Garden Expo will be held February 8-10, 2019 at the Alliant Energy Center in Madison. More details can be found at <http://www.wigardenexpo.com/>.

## GrassWorks Grazing Conference

The annual 2019 GrassWorks Grazing Conference will be held January 31-February 2 at the Chula Vista Resort in Wisconsin Dells. Grassworks.org has more information and registration details.



## UW-Extension Crop Research Updates from State Specialists

Do you want to know the latest and greatest research coming out from the UW-System? Check out the links below for the most current research on field crops and variety performance.

**2019 Pest Management in Wisconsin Field Crops (A3646):**

<https://goo.gl/8HJSFh> (large file at 275 pages)

**2018 Commercial Vegetable Production in Wisconsin (A3422):** <https://goo.gl/zXJcM4> (large file at 319 pages)

**2018 Wisconsin Corn Hybrid Performance Trials (A3653):**

<https://goo.gl/QzVgvP>

**2018 Oats & Barley Performance Tests (A3874):**

<https://goo.gl/h2PKAa>

**2017 Soybean Variety Performance Trials (A3654):**

<https://goo.gl/xkKJSD>

**2017 Forage Variety Update for Wisconsin (A1525):**

<https://goo.gl/hvPzzF>

**2017 Winter Wheat Performance Trials (A3868):**

<https://goo.gl/dwDBHr>

## 2019 Private Pesticide Applicator Training Classes Offered

Private Pesticide Applicator Training classes will once again be offered by your local UW-Extension office. Anyone who intends to purchase, mix, load, apply, or direct the use of restricted use pesticides as a private applicator must be certified. Certification is good for five years. There are two ways to become certified. Purchase and study the training manual and attend an all-day training class offered by your local UW-Extension office. These classes consist of presentations followed by a written exam at the end of the day. If you are unable to attend

one of the classroom sessions, the second option is to self-study and schedule time through the UW-Extension office to take the exam on your own. Training manuals are available at your local UW-Extension office and must be purchased prior to exam day.

Please register at least one week prior to the exam date at the Extension office where you will be taking the exam. Call the office where you plan to take the exam for more details on start and finish times.

January 9	-	Green Lake County
January 24	-	Adams County
February 1	-	Portage County
February 5	-	Green Lake County
February 5	-	Sauk County (Baraboo)
February 13	-	Marquette County
February 15	-	Juneau Co. (Courthouse)
February 15	-	Portage County
February 15	-	Wood Co. (Marshfield ARS)
February 19	-	Marathon County (Wausau)

February 20	-	Marathon County (Athens)
February 28	-	Waupaca Co. (Courthouse)
March 1	-	Clark County (Neillsville)
March 6	-	Clark County (Abbotsford)
March 8	-	Clark County (Thorp)
March 15	-	Portage County
March 20	-	Sauk County (Baraboo)
March 26	-	Sauk <u>test only</u> (UWEX)
March 28	-	Adams County



### Driftless Region Beef Conference

Dubuque, Iowa | January 24-25, 2019

IOWA STATE  
UNIVERSITY  
Extension and Outreach

Grand River Conference Center  
500 Bell Street (Port of Dubuque)



#DriftlessBeef

[www.aep.iastate.edu/beef](http://www.aep.iastate.edu/beef)





# Wisconsin Dairy Well-Being Conference Roadshow

Alana Voss—Agriculture Educator, Juneau & Sauk Counties



Be sure to save the date for the 2019 Dairy Well-being Conference which will be a roadshow and be located in four different locations in Wisconsin during March and April.

We will have some tremendous speakers traveling to the locations to discuss current wellbeing concerns of Wisconsin's dairy farmers. One of the speakers traveling to all the locations is Jennifer Van Os, University of Wisconsin dairy Welfare Specialist, the topic she will be discussing is dairy calf management to foster socialization that improves growth and performance. Additional topics include understanding and practicing pain mitigation techniques when dehorning/disbanding calves, research validated technologies that enable cattle comfort, and understanding normal cattle behavior and stockmanship. There will also be time to address local identified cattle well-being issues relevant to that area.

Locations include:

March 19<sup>th</sup>- Platteville Area- Contact the Green County UW-Extension Office at 608-328-9440 or [jaclyn.mccarville@ces.uwex.edu](mailto:jaclyn.mccarville@ces.uwex.edu)

March 20<sup>th</sup>- Green Mill Conference and Banquet facilities, Eau Claire, WI- Contact the Eau Claire County UW-Extension Office at 715-839-4712 or [mark.hagedorn@ces.uwex.edu](mailto:mark.hagedorn@ces.uwex.edu)

March 28<sup>th</sup>- Northcentral Technical College, Wausau, WI- Contact the Marathon County UW-Extension Office at 715-261-1230 or [heather.schlessler@ces.uwex.edu](mailto:heather.schlessler@ces.uwex.edu)

March 28<sup>th</sup>- Elroy Legion Hall, Elroy, WI- Contact Alana Voss at 608-477-3945 or [alana.voss@ces.uwex.edu](mailto:alana.voss@ces.uwex.edu) or Lyssa Seefeldt at 608-297-3136 or [lyssa.seefeldt@ces.uwex.edu](mailto:lyssa.seefeldt@ces.uwex.edu)

## Dairy Revenue Protection Program

Join us at the Spring Green Fire Department conference room in Spring Green, Wisconsin on Wednesday, January 16, 2019. Here you can learn about the new dairy Revenue protection Program (dairy-RP). This is a new federal crop insurance risk management tool, which will offer quarterly payouts to dairy farms when milk revenue falls below the insured level. You

will also be able to learn more about the FSA Dairy Margin Protection Program. The guest speaker will be Dr. Mark Stephenson, Extension Dairy Marketing Specialist and Director of the Center of Dairy Profitability at UW-Madison. To register or have any questions contact the Sauk County UW-Extension Office at 608-355-3250.

## Grazing Conference

Save the date for a day one day Grazing Conference on Monday, February 11, 2019 at the Columbia County UW-Extension Office. This will be a great time to connect with individuals from multiple counties and learn more about grazing practices through grazing specialists and grazing producers. Also, be sure to bring your questions to ask at the question and answer table with grazing planners during the conference. There will only be 50 seats available so be sure to watch for the registration details to come and register right away! Look for more details to be shared later on or feel free to connect with us to learn more about this conference. You can contact Alana Voss, Juneau and Sauk Counties Agricultural Educator at [alana.voss@ces.uwex.edu](mailto:alana.voss@ces.uwex.edu) or 608-477-3945, or George Koepf, Columbia County Agriculture Agent at [George.koepf@ces.uwex.edu](mailto:George.koepf@ces.uwex.edu) or 608-742-9682 to learn more about this conference.



## Heart of the Farm

Save the date for this Heart of the Farm meeting! Thursday, March 28<sup>th</sup>, 2019 at the Fawn Creek Winery just outside of Wisconsin Dells, WI. This will be a great time to connect with other women involved in agriculture and learn more on agritourism, financials, farm stress, and have a chance to sample the wine at the end of the day. Feel free to contact Alana Voss at 608-477-3945 or [alana.voss@ces.uwex.edu](mailto:alana.voss@ces.uwex.edu) or Lyssa Seefeldt at 608-297-3136 or [lyssa.seefeldt@ces.uwex.edu](mailto:lyssa.seefeldt@ces.uwex.edu) to learn more details about this fun day!

# Wisconsin Grower Training Dates Announced

## Who Should Attend

This course is for fruit and vegetable growers and others interested in learning about produce safety, the Food Safety Modernization Act (FSMA) Produce Safety Rule, Good Agricultural Practices (GAPs), and co-management of natural resources and food safety.

All non-exempt farms will be required to have at least one owner or managerial staff member on site who has attended an approved FSMA Produce Safety Rule training such as this one. Even exempt farms will be required to keep certain records, which will be covered in this workshop. And regardless of your scale, everyone can benefit from learning about food safety practices on the farm!

The Produce Safety Alliance (PSA) Grower Training Course is one way to satisfy the FSMA Produce Safety Rule requirement outlined in § 112.22(c) that requires *'At least one supervisor or responsible party for your farm must have successfully completed food safety training at least equivalent to that received under standardized curriculum recognized as adequate by the Food and Drug Administration.'*

## What to Expect

The trainers will spend approximately nine hours of instruction time covering content contained in these seven modules:

- Introduction to Produce Safety
- Worker Health, Hygiene and Training
- Soil Amendments
- Wildlife, Domesticated Animals and Land Use
- Agricultural Water
  - Part I: Production Water
  - Part II: Postharvest Water
- Postharvest Handling and Sanitation
- Developing a Farm Food Safety Plan

In addition to learning about produce safety best practices, key parts of the FSMA Produce Safety Rule requirements are outlined within each module. There will be time for questions and discussion, so participants should come prepared to share their experiences and produce safety questions.

## Wisconsin Grower Training Dates & Locations

- January 10, 2019 Stevens Point, Portage County Portage County Annex
- January 18, 2019 Waukesha, Waukesha County Waukesha County Courthouse Complex
- January 23, 2019 Shawano, Shawano County Angie's Main Cafe
- February 7, 2019 Baldwin, St. Croix County St. Croix County Ag Service & Education Center

February 15, 2019 Madison, Dane County Dane County UW-Extension

February 28, 2019 Green Bay, Brown County Neville Public Museum

March 15, 2019 Portage, Columbia County Columbia County Health & Human Services Building

## Benefits of Attending

The course will provide a foundation of Good Agricultural Practices (GAPs) and co-management information, FSMA Produce Safety Rule requirements, and details on how to develop a farm food safety plan.

After attending the entire course, participants will be eligible to receive a certificate from the Association of Food and Drug Officials (AFDO) that verifies they have completed the training course.

To receive an AFDO certificate, a participant must be present for the entire training and submit the appropriate paperwork to their trainer at the end of the course. Participants must be at least 14 years old to receive the AFDO certificate.

## Registration & Costs

Pre-registration is required. Register at <https://fsmaproducesafety.wiscweb.wisc.edu/>. If you are unable to register online, please contact your local UW-Extension office for paper registration.

The cost to attend the PSA Wisconsin Grower Training Course is \$65. This cost includes the PSA Grower Training Manual, a Certificate of Course Attendance from AFDO, and lunch.



**SAVE THE DATE**  
**WISCONSIN COVER CROP CONFERENCE**  
 February 20, 2019  
 Stevens Point, WI • Holiday Inn

Join us for a pre-conference dinner and discussion:  
**- Bugging Out on Soil Health -**  
*The diversity & function of soil microbes*  
 February 19, 2019 • 5:00 PM

Want more soil health?  
 cover crops  
 WISCONSIN

Taking place after the DATCP Producer-Led Workshop

# UW-Extension Nondiscrimination Policy

Periodically, UW-Extension takes steps to assure that our partners know and understand our policy of nondiscrimination. This letter is to remind or notify you that the University of Wisconsin-Extension does not discriminate in the treatment of individuals, in the admission or access to its programs and activities, in the provision of services, or in employment.

Further, UW-Extension an institution receiving federal financial assistance through the U.S. Department of Agriculture, cannot participate with or partner with organizations that discriminate on the basis of any of the legally prohibited categories of discrimination, based on Civil Rights laws. Categories of prohibited discrimination include race, color, gender/sex, creed, disability, religion, national origin, ancestry, age, sexual orientation, pregnancy, marital or parental status, arrest or conviction record, or membership in the national guard, state defense force or any other reserve component of the military service.

Consistent with the Americans With Disabilities Act, persons who need materials in alternative format or other accommodations must write or call the UW-Extension contact person for the specific program or call the main telephone number of your local County Extension Office as early as possible prior to the event so appropriate arrangements can be made. Requests are kept confidential.

Individuals who need special access due to hearing impairment may contact TTY access may contact your local County Extension Office by calling the Wisconsin Telecommunications Relay System, 1-800-947-3529 or 711.



## SAVE THE DATE

The Wisconsin Farm Bureau Federation invites you to attend

# AG DAY AT THE CAPITOL

March 20, 2019

Monona Terrace Convention Center, Madison, WI

Ag Day at the Capitol is an annual event open to Wisconsin farmers and agriculturists to learn more about state issues affecting agriculture and meet with their state legislators. Rural Mutual Insurance Company and GROWMARK, Inc., are major sponsors of the event. Co-sponsors of the event, with Wisconsin Farm Bureau, include a variety of dairy, beef, pork, horse, corn, soybean, cranberry, potato and vegetable groups.

**Presented by:** **Farm Bureau**<sup>®</sup>  
FEDERATION

**Thank You to Our Sponsors:**





Green Lake County

Green Lake County  
571 County Road A  
Green Lake WI 54941-8630

### **CENTRAL WISCONSIN AGRICULTURE SPECIALIZATION (CWAS)**

A cooperative effort of seven Central Wisconsin Counties and University of Wisconsin Extension.



## **Our Mission**

To be the primary source of research based agricultural information and education for the agricultural community in Central Wisconsin.

*University of Wisconsin, State Department of Agriculture and Wisconsin counties cooperating.  
An EEO/AA employer, University of Wisconsin-Extension provides equal opportunities in employment and programming, including Title IX and American with Disabilities (ADA) requirements.*